



05/31/2024

To Our Valued Clients,

As many of you know, Maine State Security is a small family-owned business that has been providing you security and fire alarm services since 1990. Since our business started, we have overcome many challenges, but in recent years it has become difficult to find qualified, licensed employees to keep up with our continued growth and increased workload.

We began to work with Pine State Fire and Security Inc in the last two years to keep up with demand, and some of you have met their team while working with us. We have now worked so closely together, even working out of the same building, that we consider each other sister companies. As another small Maine-owned company, Pine State shares our values of personal and dedicated service.

Effective June 1st, Maine State and Pine State will combine operations to ensure that we can continue providing you excellent support and services. Between our two companies, we offer over ninety years of combined experience in fire and security alarms.

Most things will stay the same, including our central station, our contact information, and the same faces (along with new ones). There will also be some changes for the better. We will have an estimator to provide estimates faster and our in-house customer service team will be larger. You will also soon have access to a new billing portal. *(Note From the Office: Registration information to sign up for our new billing portal can be found at the bottom of any invoice sent after June 1st.)*

As we get older and start thinking of our retirement in the future, we want to make sure our clients will always be taken care of. We believe this partnership will do that. We want you all to understand we are not going anywhere soon, only preparing for the future and continued growth of Maine State.

Thank you for choosing to support a Maine-owned small local business. If you have any questions, please don't hesitate to call our office at 207-247-4371.

"Small Enough to Care, Large Enough to Serve,"

Cheryl and Chris L'Heureux, Maine State Security



Pine State Fire & Security is a locally owned and operated company founded in Gorham, Maine, with a team of professional licensed electricians and administrative staff, all certified as alarm technicians. The Pine State team is passionate about providing quality work and mastering new skills.



The New Team: Brian Thompson, Zachary Stoler, Megan W., Cheryl L'Heureux, Chris L'Heureux, Bridget D., Gregory Thompson